

Hello,

My name is Dale and I have been in the battery business for over 32 years, almost too long. My first adventure was selling and installing automotive and power sport batteries. I sold high quality products but as time went on, I was curious why various customers would have problems with their battery. I learned that there are many causes for a battery return:

- ◆ Bad alternator
- ◆ Continuous drain on the battery, such as the light in the glove compartment staying on
- ◆ Relay, regulator, or contacts sticking and causing a drain
- ◆ Bad ground from the battery to the engine block
- ◆ Bad motor in the starter
- ◆ Corroded wires restricting the flow of electricity to recharge the battery.

This is a short list, but they are the most common causes. I learned a lot in my time, enough to start an electrical shop as well as a battery store.

When a battery is drained, all it needs is to be recharged and it's as good as new.

Today I sell on various ecommerce marketplaces such as Amazon and Ebay as well as my website. I have four different battery brands. When our customers send batteries back to us drained or *damaged during shipping*, we can offer it as a **refurbished battery**. A refurbished battery is considered a battery that has been recharged, has a dent, bent terminal, is scratched or slightly aged. These are still good batteries at a great deal which won't stay around for long.